

ORLAND-ARTOIS WATER DISTRICT

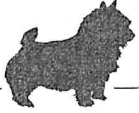
**FINANCIAL STATEMENTS
AND INDEPENDENT AUDITOR'S REPORT
for the year ended December 31, 2017**

ROBERT W. JOHNSON
Certified Public Accountant



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Robert W. Johnson
an accountancy corporation

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Orland-Artois Water District
Orland, California

Report on the Financial Statements

We have audited the accompanying financial statements of Orland-Artois Water District, as of and for the year ended December 31, 2017, and the related notes to the financial statements, which collectively comprise the District's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States and the State Controller's Minimum Audit Requirements for California Special Districts. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Orland-Artois Water District as of December 31, 2017, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America, as well as the accounting systems prescribed by the State Controller's Office and State Regulations governing Special Districts.

Other-Matters

Required Supplementary Information

The Management's Discussion and Analysis is not a required part of the financial statements but is supplemental information required by the Government Auditing Standards Board. Management has elected to omit the Management's Discussion and Analysis.

Other Information

The supplemental information listed in the table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements of Orland-Artois Water District. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated April 6, 2018, on our consideration of the District's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the District's internal control over financial reporting and compliance.

Robert W. Johnson, An Accountancy Corporation

Citrus Heights, California
April 6, 2018

ORLAND-ARTOIS WATER DISTRICT
STATEMENT OF NET POSITION
December 31, 2017

ASSETS

Current assets:

Cash and investments (Note 3)	\$ 1,672,674
Accounts receivable	93,339
Prepays	<u>88,588</u>

Total current assets 1,854,601

Capital assets (Notes 4 and 5)	\$25,463,147	
Less, accumulated depreciation	<u>8,806,801</u>	<u>16,656,346</u>
		<u>\$18,510,947</u>

See notes to financial statements

LIABILITIES AND NET POSITION (DEFICIENCY)

Current liabilities:		
Current portion of long-term debt (Note 5)		\$ 578,188
Customer prepayments		57,793
Accounts payable		49,453
Compensated absences		<u>15,716</u>
Total current liabilities		701,150
Long-term debt, net of current portion (Note 5)		<u>19,145,143</u>
Total liabilities		19,846,293
Net position (deficiency):		
Net investment in capital assets	\$7,983,517	
Restricted	-	
Unrestricted	<u>(9,318,863)</u>	<u>(1,335,346)</u>
		<u>\$18,510,947</u>

ORLAND-ARTOIS WATER DISTRICT
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
for the year ended December 31, 2017

Operating revenues:		
Water sales		\$ 1,554,715
Operations charge		1,068,230
Sites charge		207,998
Assessments		580,792
Other		<u>12,600</u>
Total operating revenues		3,424,335
Operating expenses:		
Source of supply	\$ 1,715,983	
Transmission and distribution	716,701	
Administrative	241,866	
Depreciation	<u>351,818</u>	
Total operating expenses		<u>3,026,368</u>
Operating income		397,967
Non-operating income (expense):		
Interest income	9,037	
Rental income	720	
Bureau construction relief	244,529	
SGMA expenses	(25,252)	
Sale of equipment	2,500	
Sites Reservoir Project expense (Note 10)	<u>(372,297)</u>	
		<u>(140,763)</u>
Income before contributions		257,204
Capital contributions		<u>-</u>
Change in net position		257,204
Total net position:		
Beginning (deficit)		<u>(1,592,550)</u>
Ending (deficit)		<u>\$(1,335,346)</u>

See notes to financial statements

ORLAND-ARTOIS WATER DISTRICT
STATEMENT OF CASH FLOWS
for the year ended December 31, 2017

Cash flows from operating activities:		
Receipts from customers		\$ 3,435,546
Payments to suppliers		(2,385,426)
Payments to employees		<u>(235,345)</u>
Net cash provided by operating activities		814,775
Cash flows from noncapital financing activities:		
Rental income		720
Cash flows from capital and related financing activities:		
Capital expenditures	\$(2,495)	
Principal decrease in Bureau service contract debt	(244,529)	
Principal reduction on capital debt	(578,188)	
Bureau construction relief	244,529	
SGMA expenses	(25,252)	
Site Reservoir Project	(372,297)	
Sale of equipment	<u>2,500</u>	
		(975,732)
Cash flows from investing activities:		
Interest income		<u>9,037</u>
Net decrease in cash and cash equivalents		(151,200)
Cash and cash equivalents:		
Beginning of year		<u>1,823,874</u>
End of year		<u>\$ 1,672,674</u>

See notes to financial statements

ORLAND-ARTOIS WATER DISTRICT
STATEMENT OF CASH FLOWS, continued
for the year ended December 31, 2017

Reconciliation of operating income (loss) to
net cash provided by operating activities:

Operating income (loss) \$ 397,967

Adjustments to reconcile operating income (loss)
to net cash provided by operating activities:

Depreciation expense \$ 351,818

Changes in operating assets and liabilities:

Receivables 27,882

Prepays 2,191

Accounts payable 48,960

Compensated absences 2,628

Customer prepayments (16,671)

Total adjustments 416,808

Net cash provided by operating activities \$ 814,775

See notes to financial statements

ORLAND-ARTOIS WATER DISTRICT
NOTES TO FINANCIAL STATEMENTS

1. Organization:

Orland-Artois Water District (the "District") was formed in 1953 and started water deliveries in 1977. The District currently consists of 29,918 acres located in Glenn County in the Sacramento Valley; the District has 5 diversions off of the Tehama Colusa Canal and delivers water using 110 miles of underground pipeline with about 300 metered deliveries. The District has a contract with the USBR for 53,000 acre-feet of irrigation water annually. The District is governed by a Board of Directors which is elected by the landowners.

2. Summary of Significant Accounting Policies:

The basic financial statements of Orland-Artois Water District have been prepared in conformity with generally accepted accounting principles as applied to government units. The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting and financial reporting principles. The more significant of the District's accounting policies are described below.

Fund Accounting

The District is an enterprise fund. All operations are accounted for as an enterprise fund.

Enterprise Fund – The enterprise fund is used to account for water operations that are financed and operated in a manner similar to private business enterprises. The intent of the District is that the costs (expenses, including depreciation) of providing goods and services to the general public on a continuing basis be financed or recovered primarily through user charges.

Basis of Accounting

The basis of accounting refers to when revenues and expenses are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of measurement made, regardless of the measurement focus applied.

The District's books and accounts are based upon the Uniform System of Accounts for Public Utilities as prescribed by the Division of Local Government Fiscal Affairs of the State of California. The records are maintained and the accompanying financial statements are presented on the accrual basis of accounting.

ORLAND-ARTOIS WATER DISTRICT
NOTES TO FINANCIAL STATEMENTS, continued

2. Summary of Significant Accounting Policies, continued:

Depreciation and Amortization

Capital assets are recorded on the basis of purchase cost. Assets acquired by contribution are recorded at estimated cost or fair market value at the date of acquisition.

Depreciation is calculated by the straight-line method over the estimated useful lives of the respective assets.

Statement of Cash Flows

All highly liquid investments with a maturity of three months or less when purchased, are considered to be cash equivalents. The investment with the State Treasurer's Local Agency Investment Fund (LAIF) is also considered to be the equivalent of cash.

Compensated Absences

Vested or accumulated vacation leave that is expected to be liquidated with expendable available financial resources is reported as a current liability. Sick pay is not vested.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

ORLAND-ARTOIS WATER DISTRICT
NOTES TO FINANCIAL STATEMENTS, continued

2. Summary of Significant Accounting Policies, continued:

Budget and Budgetary Accounting

The Board of Directors annually adopts an operating budget. The operating budgets are prepared on the accrual basis to match the operating statements.

Investments

Investments consist of LAIF (State of California pooled investment fund) and money market savings accounts. Investments are stated at cost which approximates market. Such investments are within the State statutes and the District's investment policy.

3. Cash and Investments:

At year-end the carrying amount of the District's cash deposits was \$1,421,626 and the bank balance was \$1,455,758. The bank balance was covered by Federal depository insurance; and was covered by collateral held in the pledging banks' trust department as mandated by state law.

	Balance December 31, <u>2017</u>
Petty cash	\$ 402
Checking	60,229
Money market (3)	<u>1,360,995</u>
	<u>\$1,421,626</u>

ORLAND-ARTOIS WATER DISTRICT
 NOTES TO FINANCIAL STATEMENTS, continued

3. Cash and Investments, continued:

Investments:

California statutes authorize the District to invest in a variety of credit instruments as provided for in the California Government Code Section 53600, Chapter 4 – Financial Affairs. The Government Code allows investments in obligations of the U.S. Treasury, agencies, and instrumentalities, commercial paper rated A-1 by Standard & Poor’s or P-1 by Moody’s Commercial Paper Record, bankers’ acceptances, repurchase agreements, medium-term corporate notes, mutual funds and the State Treasurer’s Local Agency Investment Fund (LAIF). The investment in LAIF is reported at fair value.

	<u>Carrying Amount</u>	<u>Market Value</u>
Balance, December 31, 2017		
Local Agency Investment Fund	\$ <u>251,048</u>	\$ <u>251,048</u>

Pursuant to Government Accounting Standards Board Statement 3, the investment in LAIF is not classified in categories of credit risk. The District’s funds in LAIF are invested in a diversified portfolio (of underlying investments e.g. U.S. Treasury obligations) such that it considers the risk of material loss to be minimal. The funds held in LAIF can be withdrawn on demand.

ORLAND-ARTOIS WATER DISTRICT
NOTES TO FINANCIAL STATEMENTS, continued

4. Capital Assets:

Changes in capital assets for the year ended December 31, 2017 are as follows:

	Balance <u>12-31-16</u>	<u>Additions</u>	<u>Disposals</u>	Balance <u>12-31-17</u>
Distribution system	\$23,705,915	\$ -	\$ -	\$23,705,915
District distribution	358,769	-	-	358,769
Building improvements	136,101	-	-	136,101
Machinery	58,710	-	-	58,710
Furniture	29,782	-	-	29,782
Wells	1,062,368	-	-	1,062,368
Vehicles	114,991	2,495	13,459	104,027
Office equipment	<u>7,475</u>	<u>-</u>	<u>-</u>	<u>7,475</u>
	<u>\$25,474,111</u>	<u>\$ 2,495</u>	<u>\$ 13,459</u>	<u>\$25,463,147</u>

5. Long-term Debt:

Long-term debt activities for the year ended December 31, 2017 are as follows:

	Balance <u>12-31-16</u>	<u>Decrease</u>	<u>Increase</u>	Balance <u>12-31-17</u>	Current <u>Portion</u>
Bureau – Distribution	\$ 9,251,017	\$ 578,188	\$ -	\$ 8,672,829	\$ 578,188
Bureau – Service Contract	<u>11,295,031</u>	<u>244,529</u>	<u>-</u>	<u>11,050,502</u>	<u>-</u>
	<u>\$20,546,048</u>	<u>\$ 822,717</u>	<u>\$ -</u>	<u>\$19,723,331</u>	<u>\$ 578,188</u>

ORLAND-ARTOIS WATER DISTRICT
NOTES TO FINANCIAL STATEMENTS, continued

5. Long-term Debt, continued:

Contract 9d Loan with the United States Bureau of Reclamation

On February 26, 1976, the District entered into a contract with the United States Government for the construction of a distribution system. The original loan amount was \$23,127,537. Payments on the loan began in February 1993 and are due in two equal installments of \$289,094 per year. The last payment is scheduled for August 2032. The loan bears no interest. The District charges a repayment assessment to landowners that are using the system, equal to the debt service payment. In accordance with Article 17 of the Contract, title to the distribution system shall be, and remain in, the name of the United States until otherwise provided for by Congress, notwithstanding the fact of full repayment of the obligation. The intangible right to use Central Valley Project water supply system is included with capital assets in accordance with Governmental Accounting Standards Board Statement No. 51, *Accounting and Financial Reporting for Intangible Assets*.

Contract 9e Water Service Contract – Central Valley Project Water Supply System

The Reclamation Act of 1939 provided for the construction of multiple purpose irrigation projects and the construction costs would be shared among the various beneficiaries that provided irrigation. The construction cost allocated to the Orland-Artois Water District totaled \$21,539,728. The costs allocated change by year based on the services provided to the District. Irrigators are responsible for repaying their allocated share of the project's construction costs as limited by a determination of their ability to pay. As of September 30, 2013, the U.S. Bureau of Reclamation determined, based on an ability to pay study for the District's eligibility for full relief from payment of the construction costs be continued. Payments of the cost of construction in the amount of \$11,050,502 at December 31, 2017 are to be made through future deliveries of water through 2030. No interest is being charged on this liability.

ORLAND-ARTOIS WATER DISTRICT
NOTES TO FINANCIAL STATEMENTS, continued

5. Long-term Debt, continued:

These loans mature as follows:

December 31,	
2018	\$ 578,188
2019	578,188
2020	578,188
2021	578,188
2022	578,188
2023-2027	2,890,940
2028-2032	<u>13,941,451</u>
	<u>\$19,723,331</u>

6. Pension Plan:

On December 19, 1984, the District established a deferred compensation plan. The plan is a single-employer Simplified Employee Pension (SEP) plan with the assets held in trust by New York Life. The Plan is administered by the management of the District and the provisions of the plan can be changed and amended by the Board of Directors of the District. All full-time salaried employees are eligible to participate in the plan after completing three years of service with the District.

The District pays 100% of the contribution, based on an annual percentage of 7% of the employee's wage. Participant's accounts are credited with the employer contributions. The amount the District contributes each year on behalf of the participating employee is established by the Board of Directors. Investment earnings and losses as well as administrative expenses are also charged to the participant accounts. Allocations are based on participant's earnings and losses of chosen investments or account balances. Employees are vested in the plan upon entrance into the plan. The amount of the contribution for 2017 was \$17,455.

ORLAND-ARTOIS WATER DISTRICT
NOTES TO FINANCIAL STATEMENTS, continued

7. Water Revenue Recognition:

For the 2017 Water year the District purchased water under contract from Reclamation and settlement contractors for its water users. The water was purchased from settlement contractors and its use was defined under settlement contractor's rules. These rules allow that the water cannot be used after October 31st and the water was used in June and July of 2017. The remainder of the water the District delivered was project water from its water service contract and it paid for only if used.

8. Subsequent Events:

Management has evaluated subsequent events through April 6, 2018, the date these December 31, 2017 financial statements were available to be issued.

9. 2018 Water Supply Outlook:

Thanks to record rains in the winter 2016/17 and an exceptionally wet spring of 2017 the District received a 100% water allocation from Reclamation for the 2017 water year. With the late rains and the number of acres in transition to orchards the District only delivered 40,000 acre feet of water.

The District's contract is for 53,000 acre-feet of water. For 2018 the District has agreements with 3 settlement contractors for water, one for 2,600 acre-feet, another 4,500-6,000 acre-feet and another for 3,500 acre feet of water. These contracts have the contingency to provide water in critical years if the District buys the water every year. The total critical year supply is 7,100 acre-feet. These agreements insure our landowners are in a good position for the next critical year at reasonable costs.

For 2018 the District has received an initial allocation of 20% from Reclamation. This is due to a dry winter and low inflows into the reservoirs. The District has executed a third agreement with a settlement contractor for 2,600 acre-feet of water with a 2 year renewable agreement. The District will purchase a total of 12,000 acre-feet of water from the 3 agreements with Settlement Contractors and have available 20% contract supply from Reclamation. With Shasta Reservoir at 84% of capacity, 105% of average, we are hoping that Reclamation will increase this allocation in the near future.

ORLAND-ARTOIS WATER DISTRICT
NOTES TO FINANCIAL STATEMENTS, continued

9. 2018 Water Supply Outlook, continued:

The District also has 2 deep wells which can produce 2,000 to 3,000 acre-feet of water if needed. We have both wells tested for water quality and Warren Act Contracts in place in case they are needed. The Warren Act Contract covers several landowner wells as well.

The District has ended its agreement with Kirkwood Water District. The Directors felt settlement contractor water availability is a better fit for OAWD.

10. Sites Reservoir Project:

The Sites Reservoir Project is moving forward. For 2018 the District has budgeted \$65,000 for Authority Membership and expenses. These funds are raised with the Sites Charge which was approved by the Board of Directors in January of 2016. The Sites Charge is \$7.20 per assessed acre over 5 years. Funds for reservoir administration and development have been paid from General Reserves and then paid back over the 5 year period.

Site Reservoir expense for 2017 consists of:

Power Authority	\$ 60,000
Project Authority	311,000
Legal, travel and per diem	<u>1,297</u>
	<u>\$372,297</u>

SUPPLEMENTAL INFORMATION

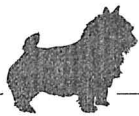
ORLAND-ARTOIS WATER DISTRICT
PRINCIPAL OFFICIALS
December 31, 2017

BOARD OF DIRECTORS

Mike Vereschagin	President
Ernest Pieper	Vice President
John Erickson	
James Jones	
Charles Schonauer	

OPERATIONS

Emil Cavagnolo	General Manager
Chris Drouillard	Water Superintendent
Karen Osborn	Office Secretary



**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON
COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL
STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING
STANDARDS***

Independent Auditor's Report

To the Board of Directors
Orland-Artois Water District
Orland, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States and the State Controller's Minimum Audit Requirements for California Special Districts, the financial statements of Orland-Artois Water District as of and for the year ended December 31, 2017, and the related notes to the financial statements, and have issued our report thereon dated April 6, 2018.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Orland-Artois Water District's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we do not express an opinion on the effectiveness of the District's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Orland-Artois Water District's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain other minor matters that we reported to management of the Orland-Artois Water District in a separate letter dated April 6, 2018.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Robert W. Johnson, AIA Accountant

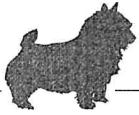
Citrus Heights, California
April 6, 2018

ORLAND-ARTOIS WATER DISTRICT

**REPORT ON ACCOUNTING CONTROLS
AND PROCEDURES**

December 31, 2017

ROBERT W. JOHNSON
Certified Public Accountant



Robert W. Johnson
an accountancy corporation

6234 Birdcage Street, Citrus Heights, California 95610 | robertwjohncpagroup@gmail.com | 916.723.2555
www.bob-johnson-cpa.com

April 6, 2018

To the Board of Directors
Orland-Artois Water District
Orland, California

We have audited the financial statements of Orland-Artois Water District as of and for the year ended December 31, 2017. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States and the State Controller's Minimum Audit Requirements for California Special Districts.

In planning and performing our audit of the financial statements of Orland-Artois Water District as of and for the year ended December 31, 2017, in accordance with auditing standards generally accepted in the United States of America, we considered Orland-Artois Water District's internal control over financial reporting (internal control) as a basis for designing our auditing procedures but not for the purpose of expressing our opinion on the effectiveness of the District's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the District's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above. However, we have enclosed other recommendations for your consideration.

This communication is intended solely for the information and use of management and Board of Directors and is not intended to be and should not be used by anyone other than these specified parties.

Sincerely,

Robert W. Johnson, An Accountancy Corporation

Robert W. Johnson, An Accountancy Corporation

1. Operating Results:

	<u>Year Ended</u>		Favorable/ (Unfavorable)
	<u>December 31, 2017</u>	<u>December 31, 2016</u>	
Operating revenues	\$3,424,335	\$3,552,027	\$(127,692)
Operating expenses	<u>3,026,368</u>	<u>3,373,420</u>	<u>347,052</u>
Operating income (loss)	397,967	178,607	219,360
Other revenue (expense)	(140,763)	(603,093)	462,330
Capital contributions – capital grant	<u>-</u>	<u>-</u>	<u>-</u>
Net income (loss)	\$ <u>257,204</u>	\$(<u>424,486</u>)	\$ <u>681,690</u>
Cash	<u>\$1,672,674</u>	<u>\$1,823,874</u>	<u>\$(151,200)</u>

Observations:

	<u>2017</u>	<u>2016</u>	Favorable/ (Unfavorable)
Operating revenues	\$3,424,335	\$3,552,027	\$(127,692)
Source of supply	<u>1,715,983</u>	<u>2,096,999</u>	<u>381,016</u>
Gross profit -			
Water	<u>\$1,708,352</u>	<u>\$1,455,028</u>	<u>\$ 253,324</u>
Cash	\$1,672,674	\$1,823,874	\$(151,200)
Customer prepay	<u>57,793</u>	<u>74,464</u>	<u>16,671</u>
Net	<u>\$1,614,881</u>	<u>\$1,749,410</u>	<u>\$(134,529)</u>

2. Prior Year Recommendations:

Quickbooks:

Recommended District adopt a lockout feature to prevent erroneous carryback of accounting data.

Follow up – will be adopted in 2018.

3. Fixed Assets (Depreciable Property):

Observation

During 2017 a new trailer was purchased for \$2,495 and charged off to expense. A subsequent journal entry redirected this purchase to capital assets.

Recommendation

General Manager should identify and indicate property purchases to be capitalized at the time he codes invoices.